

NOTIFICATION OF AWARD

Country: Republic of Moldova

Project: Education Quality Improvement Project

Project ID No.: IBRD-95360

Assignment Title: Services for the Organization and Implementation of Study Visits to Estonia.

Reference No. (as per Procurement Plan):

MD-MOED-537174-CS-CQS

Method of Procurement/Selection: Consultant's Qualification Based Selection (CQS)

1. The Consultants who expressed the interest:
 - a) **EBS, Estonian Business School SA**
 - b) **Civitta, Joint Venture Agreement Civitta M SRL & Civitta Eesti AS;**
 - c) **Guzun Consulting;**
 - d) **Bisconsult SRL;**
2. The Qualification requirements and basis for evaluation (evaluation criteria) are:
For evaluation of the expression of interest with respect to evaluation criteria, the Evaluation Committee has applied the following rating scale:
 - a) Eligibility – 10 points;
 - b) Firm Experience – 40 points;
 - c) Organizational Capacity – 15 points;
 - d) Key Expert – 20 points;
 - e) Trainers – 15 points;
3. The overall technical scores and scores assigned for each criterion to each consultant

Results of evaluation of EOI:	Name of the short listed consultant	Points
	1. EBS, Estonian Business School SA	98,00
	2. Civitta, Joint Venture Agreement Civitta M SRL & Civitta Eesti AS;	96,00
	3. Guzun Consulting;	88,00
	4. Bisconsult SRL;	71,00

Contract Award Recommendation

Following the completion of the evaluation process and the subsequent negotiations, it is recommended that the contract be awarded to Civitta, Joint Venture Agreement between Civitta M SRL and Civitta Eesti AS.

Although EBS, Estonian Business School SA achieved the highest technical evaluation score, during the contract negotiations it became evident that the Consultant was unable to align its financial proposal with the budget allocated by the Contracting Authority for this assignment. Consequently, the negotiations did not result in a mutually acceptable agreement within the available budget.

In accordance with the Consultant Selection procedures, the Contracting Authority concluded negotiations with EBS and proceeded to invite the next highest-ranked qualified Consultant, Civitta, Joint Venture Agreement between Civitta M SRL and Civitta Eesti AS, for contract negotiations. The negotiations with Civitta were successfully completed, resulting in a technically and financially acceptable proposal that complies with the Terms of Reference and the allocated procurement budget.

Therefore, the Contract is awarded to Civitta, Joint Venture Agreement between Civitta M SRL and Civitta Eesti AS.

Awarded Consultant: Joint Venture Agreement between Civitta M SRL and Civitta Eesti AS., Moldova, fiscal code 1014600042208 having its principal office located at MD-2068, str. Kogălniceanu 75, mun.Chișinău, Republic of Moldova.

1. Price: **US\$ 141,915.00**
Duration: **July 2026 – December 2026**